

As of 11.05.2021

TENTATIVE AGENDA

**Virtual Webinar**  
**INDIA – VIETNAM COOPERATION IN COFFEE INDUSTRY**

*Co-organized by:*  
*Consulate General of India, Ho Chi Minh City*  
*Vietnam Coffee and Cocoa Association (VICOFA)*

- **Date:** Thursday, 27<sup>th</sup> May 2021
- **Time:** From 15:00 – 17:30 hrs. (Vietnam Standard Time - VST)  
13:30 – 16:00 hrs. (India Standard Time -IST)
- Online by using platforms: **Zoom**
  - (i) Participants who are interested to join the webinar are kindly requested to register at the link:  
<https://forms.gle/ppNigia5eKi8XbpJ8>
  - (ii) Before 27<sup>th</sup> May, 2021, Organizers will send the link and guidance to access the webinar platform via email to **only** those who have made their registration on the above registration link to confirm their online participation in the webinar.

| Time   | Content  | Speaker/ Presenter  |
|--|--|---|
| <b>SESSION 1: REMARKS</b>                                |  |   |
| <b>14:30 – 15:00 (VST)</b><br><b>13:00 – 13:30 (IST)</b> | Registration (online and offline)  |   |
| <b>15:00 – 15:05 (VST)</b><br><b>13:30 – 13:35 (IST)</b> | Introduction of guests   | MC or Organizer   |
| <b>15:05 – 15:10 (VST)</b><br><b>13:35 – 13:40 (IST)</b> | Welcome remarks  | <b>Dr. Madan Mohan Sethi</b><br>Consul General of India in<br>Ho Chi Minh |
| <b>15:10 – 15:30 (VST)</b><br><b>13:40 – 13:50 (IST)</b> | Presentation on overview of coffee industry of Vietnam<br>(plantation, manufacturing, local & overseas market, import export/trade, future plans, Investment collaboration, Human resources training in coffee industry) | <b>Mr. Luong Van Tu</b><br>Chairman, VICOFA                               |

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|---|---|---|
| <b>15:30 – 15:40 (VST)</b><br><b>13:50 – 14:10 (IST)</b>  | Overview of Indian Coffee Industry<br>( <i>Size of the industry, Manufacturing, Trade, import export market, Human resources training , Investment collaboration</i> )  | <b>Indian speaker</b> from Coffee Board or other suitable organization<br><br>( <i>to be invited by CGI</i> )   |
| <b>15:40 – 15:50 (VST)</b><br><b>14:10 – 14:20 (IST)</b>  | Remarks by Indian and Vietnamese investors/ companies in Vietnam in coffee sector to share their experiences .<br><b>(i) Tata Coffee (10')</b><br><b>(ii) Coffee Ngon (10')</b><br><b>(iii) One Vietnamese company identified by VICOFA (10')</b> | To be introduced/ invited by the Indian Consulate & VICOFA  |
| <b>15:50 – 16:00 (VST)</b><br><b>14:20 – 14:30 (IST)</b>  | Opportunities for Vietnam's export of coffee products to India  | <b>Indian speaker</b> from Indian Importers' Association<br><br>( <i>to be invited by CGI</i> )   |
| <b>16:00 – 16:20 (VST)</b><br><b>14:30 – 14:50 (IST)</b>  | Investment opportunities for Indian companies in Vietnam's coffee industry.<br><br>( <i>Two remarks presented by IPCS and Buon Me Thuot Coffee Association</i> )  | (i) Representative from Investment Promotion Centre Southern Vietnam ( <b>IPCS</b> ), Ministry of Planning and Investment (MPI)<br><br>(ii) <b>Mr. Trinh Duc Minh</b><br>Chairman, Buon Me Thuot Coffee Association |
| <b>16:20 – 16:25 (VST)</b><br><b>14:50 – 14:55 (IST)</b>  | Vote of thanks  | <b>VICOFA</b>   |
| <b>SESSION 2: B2B MEETINGS BETWEEN VIETNAMESE AND INDIAN COMPANIES</b><br><b>(15 companies to be identified by each side)</b> |   |   |
| <b>16:45 – 17:00 (VST)</b><br><b>15:15 – 15:30 (IST)</b><br><b>Round 1: 15'</b>   | 1 <sup>st</sup> 05 Indian companies & 05 Vietnamese companies   |   |
| <b>17:00 – 17:15 (VST)</b><br><b>15:30 – 15:45 (IST)</b><br><b>Round 2: 15'</b>   | 2 <sup>nd</sup> 05 Indian companies & 05 Vietnamese companies   |   |
| <b>17:15 – 17:30 (VST)</b><br><b>15:45 – 16:00 (IST)</b><br><b>Round 3: 15'</b>   | 3 <sup>rd</sup> 05 Indian companies & 05 Vietnamese companies   |   |

*\*Note: There will be a simultaneous interpreter (English-Vietnamese) for the meeting.*